

Vic “Vegas Vic” Adkins, CCIM
Commercial Real Estate Sales Executive
Clifford Commercial Real Estate



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702-491-1653

Career Summary 11 years experience in Land acquisitions, development, sales, investment properties and leasing

Experience **June 2006 to Present** - Clifford Commercial Real Estate

Feb 2001 to June 2006 – Liberty Realty Commercial

Mar 2002 to Dec 2004 – Summit Engineering

Sept 1995 to Present – Real Estate Investor

Expertise Site selection, market analysis, demographics, due diligence, investment analysis, property valuation, 1031 exchanges, as well as leasing and ground leasing

Accomplishments Identified land investments for local and out of state investors and developers. Then performed market analysis, due diligence and demographic reports for potential growth patterns and investment opportunity, both as buyers’ agent as well as sellers’ agent.

Prepared Lease vs. Buy analysis for clients wishing to realize a greater return on their investments or to free up capital for further expansion.

Assisted tenants with site selection, negotiation of leases, Letters of Intent, financial statements and business history letters for both ground leasing as well as common lease space.

Served as one of two inspectors for Channel 5’s new TV tower on Black Mountain for structural steel as well as reinforced concrete.

Served as one of two inspectors for various retail sites for reinforced masonry and reinforced concrete as well as one Clark County School project, Priest Elementary

Education Certified Commercial Investment Member (CCIM). “The PHD of commercial real estate” International Code of Building Officials (ICBO)

- Reinforced Masonry for Engineering Inspector
- Reinforced Concrete for Engineering Inspector

Community College of Southern Nevada (CCSN) – Associates Degree in General Studies

University of Nevada Las Vegas (UNLV) – Junior year in Real Estate Law

Organizations Education Committee for the Southern Nevada CCIM chapter
National Association of Realtors (NAR) and Greater Las Vegas Association of Realtors (GLVAR)

Languages English – fluent
Tagalog - fluent