

Kent Clifford, CCIM
President/Broker,
Clifford Commercial Real Estate



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Career Summary

- Sold over \$595 million worth of commercial real estate
- Formed several limited liability companies to fund purchasing land to build shopping centers and buy office buildings, of which I am also an investor.
- Assembled 120 acres for construction of the Galleria Regional Mall
- Sold 30-acre site for a retail power center and 80-acre site for industrial park
- Sold over 300 acres to single family home developers
- Sold 10 sites to a national fast food chain
- Sold office buildings, retail centers, industrial buildings
- Managed 32-45 sales executives for fifteen years
- Authored a commercial real estate investment and leasing class
 - 40 hours of Continuing Education-taught over 400 agents
- Authored a Policy and Procedures Manual for commercial real estate office
- Completed market evaluations on retail, industrial, and office buildings
- Testified in real estate civil action cases as expert witness

Experience

August 2002 to Present Clifford Commercial Real Estate

Founder and president of Clifford Commercial Real Estate

Broker/President

2001 – 2002 NAI Horizon Commercial

Las Vegas, NV

Broker/Salesman

2000 – 2001 NAI Americana Commercial

Las Vegas, NV

Broker/Manager

1983 – 2000 Americana Commercial Group, Realtors

Las Vegas, NV

Broker/Manager

Education

1969-1972 University of Nevada

Las Vegas, NV

- Bachelor of Science degree in Business Administration
- CCIM Designee
- Two hundred hours Commercial Real Estate Study

Professional Organizations

- International Council of Shopping Centers
- Certified Commercial Investment Member
- National Association of Industrial and Office Parks
- National Association of Realtors

Personal

Retired Police Commander—Las Vegas
U. S. Army Officer—Vietnam Veteran
Married