

DON CHISM, CCIM
Senior Vice President—Land/Investments
Founding Partner—Broker/Salesman



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702-595-8027—Cell

CAREER SUMMARY Thirty-eight years experience in commercial real estate, homebuilding, land development, and land acquisitions. Sold and leased millions of dollars of commercial real estate, including land, office buildings, industrial buildings and retail property.

EXPERTISE Land and investment property sales and acquisitions; leases; seller/landlord or buyer/tenant representation; property valuation analysis; and property market studies.

EXPERIENCE **August 2002 to Present**
Founding partner of Clifford Commercial Real Estate.
Director and Senior Vice President of Land/Investments

Broker/Salesman

May 1992 to July 2002
NAI Americana/Horizon Commercial Real Estate.
Manager of Land Department.

Broker/Salesman

- Top producer in land sales during ten years at NAI Americana/Horizon Commercial Real Estate.

February 1973 to April 1992
Chism Homes, Inc. and Chism Development Company

- Land acquisition and entitlements for over 1,000 acres; developed lots and built over 5,000 single family homes and hundreds of multi-family units.
- Named **Builder of the Year** in 1979 by Southern Nevada Homebuilders Association.

President/Broker

LICENSES Nevada Real Estate Broker's License - 1982

EDUCATION Graduate of University of Central Arkansas with a **Bachelor of Science degree in Business Administration and Economics.**

CCIM (Certified Commercial Real Estate Member) considered "The Ph.D. of Commercial Real Estate".

Hundreds of graduate hours in commercial real estate, construction and appraising.

PERSONAL Married since 1971—Two adult children and one grandchild.

Hobbies: Long distance cycling, running, hiking, travel and photography



Clifford Commercial Real Estate
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